

Mark Your  
Calendar!

## 2008 AAPP M Tracks

January 26th

New York, NY

Dallas, TX

February 8th

Los Angeles, CA

March 6th & 9th, 14th

Pittsburgh, PA

Troy, MI

April 12th, 22nd

Houston, TX

Atlantic City, NY

May 3rd

Cincinnati, OH

June 7th, 20th

Columbus, OH

August 15th

Pittsburgh, PA

November 6th

Fort Lauderdale, FL

\* please note the dates listed in most cases are just for the AAPP M portion of the program and not the full length of the meeting

End of Year Savings\$ with  
Medinotes Electronic Medical RecordsDarwinTech Wins  
Corporate Awards

Sept 30th-Oct 2nd, 2007

DarwinTech walked away with not only one, but two awards at the 5th Annual Medinotes

Business Partner Conference in Las Vegas for their continued growth and success over the past year. Zac Childress, pictured above, and his team were recognized for “All Around Best Medinotes Business Partner”, achieved a spot in the “Director’s Circle” and has already qualified for a spot in the President’s Circle for 2008. He gives

utmost recognition to his dedicated and experienced team members who go out of their way each and everyday for their clients. DarwinTech is committed to providing *top-quality support and service* to each client and will continue to do so into the new year.

As the end of the year quickly approaches, DarwinTech recognizes the tax savings advantage to providers who purchase a Medinotes package. Not only will you increase your quality of patient care, but you will become more efficient, save money and increase your profits. Start saving today by calling the DarwinTech sales department!

**2 HOUR SUPPORT GUARANTEE**

Who can possibly offer such a ridiculous guarantee? DarwinTech can, and we do it every day. Our guarantee is simple. **We guarantee that you will get a response from us within two hours if you have to leave a message.** Some would say that this is an impossible guarantee to make or how can you offer such a thing? Well the truth is that we have a few tricks up our sleeves. The first of which is a great support staff. The second is the development of our proprietary software that integrates emails and phone messages into our **helpdesk software** and allows us to track client’s message times and respond to them very efficiently. In addition we have added highly trained staff members with the knowledge to help our customers get issues fixed quickly and affordably. All of this shows that DarwinTech has the desire and ability to support our current and future clients.

Our guarantee continues with “*if we fail to return your call within the 2 hour time-frame we OWE YOU one hour of ONSITE SUPPORT.*” As you can imagine that would get very expensive and we are proud to say that to date we have never had to deliver on our guarantee. The final question you can answer yourself...

Does your current support company offer such a guarantee?

**Need Networking or Hardware? Call DarwinTech!**

## Training Tips & Tricks



# Exciting NEW FEATURES of Build 20

In a few short months, Medinotes will be introducing Build 20 of Version 5.1. There will be many new features included in this build that will aid in your Medinotes success! Some of the new features include:

**Demographics:** A new HL7 interface will include insurance information in transfer with compatible practice management software and expiration date will now appear in the demographics panel

**Document View:** You will have the option to filter documents by financial class and export documents to a saved location

**Multimedia/Lab Results:** A “send for review” option will allow you to select a Medinotes user and forward these items for their review

**Billing Wizard:** Finally – the billing wizard will now include: referring physician, date of accident and job related fields

**Acknowledge Button:** This new feature will allow a specific user to acknowledge any item that allows comments to it.

## FREE Montly Web Conferences

There are many additional features included in the build that will be included in DarwinTech's monthly web conferencing once the build is released! Be sure to sign up for this free service!

**To sign up please contact Nicole Bacha:**

Email: [nbacha@godarwintech.com](mailto:nbacha@godarwintech.com)

Phone: 248-840-3100 x 10

## Contact DarwinTech

248-840-3100

[www.GoDarwinTech.com](http://www.GoDarwinTech.com)



## LYTEC Benefits

**Lytec practice management software** is the foundation of the practice, making your office more efficient by simplifying your appointment scheduling, insurance & patient billing, & reporting.

**Lytec scheduler** allows you to schedule appointments, print superbills, collect copays and check patient eligibility.\*

**Other Lytec benefits** are all transactions for both patient and insurance billing are on one screen, submit claims electronically\*, received remittances electronically and post automatically into the system, track insurance authorizations/expiration, integrated collection module to stay on top of A/R.

**Lytec has many Standard reports** for analyzing your practice, reconciling appointments to billings, insurance reimbursement by CPT code, Referring Physician analysis, daily balance sheets and monthly and yearly summaries.

\*Monthly fee applies to electronic claims & patient eligibility service.

## Get it Right the 1st time with Medinotes EMR

- Eliminate Transcription
- Reduce Overhead Costs
- Quality Support & Service
- Digital Pictures in Record
- Increase Efficiencies
- Secure Records Offsite
- Customize Templates
- Minimal Navigation
- Coding Features
- HIPAA Compliant
- Accessible/  
Remote Access
- Health Maintenance Reminders
- E-Prescribing Interactions
- Lab Result Interfaces
- Practice Management Software Interfaces
- Graphic Dialogues
- Image Annotator
- Efficient Workflow
- Easy to Learn
- Podiatry Content
- Worklist Capabilities
- Security Features
- Comprehensive Charting
- Reliable & Profitable/ROI
- Spend more time with your family and friends

# Ask about our NEW Product - REMINDER PRO